

## JOC Top 100 Exporters in 2017

US Foreign Trade via Ocean Container Transport

Rank	JOC Top 100 Exporters	TEU in 2017	Sector	Notes , Headquarters, Website
1	<b>America Chung Nam</b>	284,500	Paper & Plastics Recyclables	ACN is the largest exporter of recovered paper in the United States and a leading exporter in Europe and Asia. China's waste import ban to impact export volume. <i>City of Industry, Calif.</i> <a href="http://www.acni.net">www.acni.net</a>
2	<b>International Paper</b>	248,400	Paper/Packaging	International Paper's Foodservice Business became part of Graphic Packaging International in January. <i>Memphis</i> <a href="http://www.ipaper.com">www.ipaper.com</a>
3	<b>Ralison International</b>	130,100	Paper/Recyclables	<i>Diamond Bar, Calif.</i> <a href="http://www.ralison.net">www.ralison.net</a>
4	<b>Koch Industries</b>	120,800	Conglomerate	Koch Industries is investing in Mesosphere, a cloud computing startup, which plans to develop new projects with Koch. <i>Wichita, Kan.</i> <a href="http://www.kochind.com">www.kochind.com</a>
5	<b>International Forest Products</b>	109,400	Packaging/paper products/pulp/forest products/recyclables	<i>Foxboro, Mass.</i> <a href="http://www.ifpcorp.com">www.ifpcorp.com</a>
6	<b>DeLong</b>	106,600	Animal Feed/Grain	<i>Clinton, Wis.</i> <a href="http://www.delongcompany.com">www.delongcompany.com</a>
7	<b>WM Recycle America</b>	75,300	Diversified/Recycler	WM Recycle America operates nearly 100 plants in the United States and Canada. <i>Houston</i> <a href="http://www.ecare.recycleamerica.com">www.ecare.recycleamerica.com</a>
8	<b>Shintech</b>	73,800	Chemicals	Shintech is the largest producer of polyvinyl chloride in the United States. <i>Houston</i> <a href="http://www.shintechinc.com">www.shintechinc.com</a>
9	<b>Louis Dreyfus Commodities</b>	68,200	Cotton/Diversified	<i>Cordova, Tenn.</i> <a href="http://www.ldcom.com">www.ldcom.com</a>
10	<b>JBS USA</b>	65,400	Refrigerated Meats/Poultry	JBS offers global customers chicken, beef, and pork products under brand names such as Pilgrim's, Swift, Blue Ribbon, and La Herenica. <i>Greeley, Colo.</i> <a href="http://www.jbssa.com">www.jbssa.com</a>
11	<b>ExxonMobil Chemical</b>	63,400	Chemicals	ExxonMobil is investing in new US facilities to expand chemical manufacturing capacity in North America and Asia Pacific, to meet increasing demand in Asia and other growing markets. <i>Spring, Texas</i> <a href="http://www.exxonmobilchemical.com">www.exxonmobilchemical.com</a>
12	<b>Newport CH International</b>	62,100	Paper/Metals /Plastics Recyclables	A direct export shipper for the paper and pastics recycling industry, shipping to mills in many Asian countries. <i>Orange, Calif.</i> <a href="http://www.newportchintl.com">www.newportchintl.com</a>
13	<b>BMW of North America</b>	61,600	Automotive Goods	<i>Woodcliff Lake, N.J. Spartansburg, S.C.</i> <a href="http://www.bmw.usa.com">www.bmw.usa.com</a>
14	<b>Cargill</b>	57,500	Conglomerate	<i>Wayzata, Minn.</i> <a href="http://www.cargill.com">www.cargill.com</a>
15	<b>JC Horizon</b>	55,600	Paper/Metals /Plastics Recyclables	JC Horizon's export markets include China, Taiwan, South Korean, Indonesia, and Thailand. <i>Ontario, Calif.</i> <a href="http://www.jchorizonltd.com">www.jchorizonltd.com</a>
16	<b>Eastman Chemical</b>	53,800	Chemicals/Fibers/Plastics	Tenite cellulose from Eastman is being used by a new toy company, Kando Concepts, in its first collection of Animal Word Puzzles. <i>Kingsport, Tenn.</i> <a href="http://www.eastman.com">www.eastman.com</a>
17	<b>Potential Industries</b>	51,600	Paper/Recyclables	<i>Wilmington, Calif.</i> <a href="http://www.potentialindustries.com">www.potentialindustries.com</a>
18	<b>Domtar</b>	48,100	Paper /Forest Products	A producer of market pulp used to make paper, tissue, towels, diapers, and personal hygiene items. <i>Fort Mill, S.C.; Montreal</i> <a href="http://www.domtar.com">www.domtar.com</a>
19	<b>Sims Metal Management</b>	47,700	Metals & Electronics/Recyclables	Operations encompass buying, processing, and selling ferrous and non-ferrous recycled metals. <i>New York</i> <a href="http://www.simsmm.com">www.simsmm.com</a>

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19	Cycle Link USA	47,700	Paper/Recyclables	Cycle Link parent company ShanYing International sees China's new waste regulations as a big challenge for recyclers. Diamond Bar, Calif. <a href="http://www.cyclelink.com">www.cyclelink.com</a>
21	Wal-Mart	47,600	Retail	Company changed its name to Walmart in February, stepping up its grocery and retail business in stores and online. Bentonville, Ark. <a href="http://www.walmartstores.com">www.walmartstores.com</a>
22	Scoular	46,200	Food/Grain/Feed	A global provider of supply chain solutions for end-users and suppliers of grain, feed, and food ingredients. Omaha, Neb. <a href="http://www.scoular.com">www.scoular.com</a>
23	Weyerhaeuser	45,600	Forest/Wood Products	<i>Federal Way, Wash.</i> <a href="http://www.weyerhaeuser.com">www.weyerhaeuser.com</a>
24	Defense Logistics Agency/Military Surface Deployment & Distribution Command	43,900	Military Goods	<i>Fort Belvoir, Va. Scott Air Force Base, Ill.</i> <a href="http://www.dla.mil">www.dla.mil</a> <a href="http://www.sddc.army.mil">www.sddc.army.mil</a>
25	BASF North America	42,400	Chemicals-Diversified	<i>Florham Park, N.J.</i> <a href="http://www.basf.us">www.basf.us</a>
26	Archer Daniels Midland	41,500	Agriculture	Sold Bolivian oilseeds operations. Chicago, Ill. <a href="http://www.adm.com">www.adm.com</a>
27	Cedarwood-Young (Allan Co.)	41,300	Paper/Recyclables	<i>Baldwin Park, Calif.</i> <a href="http://www.allancompany.com">www.allancompany.com</a>
28	Tyson Foods	40,400	Refrigerated Meats/Poultry	Acquired AdvancePierre Foods for \$4.2 billion including debt. Springdale, Ark. <a href="http://www.tysonfoods.com">www.tysonfoods.com</a>
29	Lansing Trade Group	40,200	Animal Feed and Grain	Acquired agricultural trading business of Interstate Commodities Inc. Overland Park, Kan. <a href="http://www.lansingtradegroup.com">www.lansingtradegroup.com</a>
30	Olam International	39,600	Cotton/Spices & Vegetables	Expanded biscuit production facility in Tema, Ghana. Fresno, Calif. <a href="http://www.olamgroup.com">www.olamgroup.com</a>
31	DuPont	37,600	Diversified	DuPont and Archer Daniels Midland opened the world's first biobased furan dicarboxylic methyl ester pilot production facility in Illinois. FDME is derived from fructose and can be used to create plastics. Wilmington, Del. <a href="http://www.dupont.com">www.dupont.com</a>
32	Caterpillar	36,900	Mfg-Machinery	Established a global headquarters in Chicago. Peoria, Ill. <a href="http://www.caterpillar.com">www.caterpillar.com</a>
33	Al Dahra ACX Global	35,700	Animal Feed/Grain	<i>Bakersfield Calif.</i> <a href="http://www.acxpacific.com">www.acxpacific.com</a>
34	OGO Fibers	35,500	Paper/Recyclables	<i>Richmond Hill, Ontario; Summerville, S.C.</i> <a href="http://www.ogofibers.com">www.ogofibers.com</a>
35	PriceSmart	35,000	Membership Warehouse Club	Opened two new sites in Costa Rica. San Diego <a href="http://www.pricemart.com">www.pricemart.com</a>
36	Smithfield Foods	34,500	Food/Refrigerated	Completed acquisition of Clougherty Packing. Smithfield, Va. <a href="http://www.smithfieldfoods.com">www.smithfieldfoods.com</a>
37	Ravago Group	33,100	Plastics, Rubber & Chemicals	Acquired Polymer Technology and Services. Orlando, Fla. <a href="http://www.ravago.com">www.ravago.com</a>
38	Anderson Hay & Grain	31,900	Animal Feed	Established joint venture with Agthia Group to distribute in Middle East. Ellensburg, Wash. <a href="http://www.anderson-hay.com">www.anderson-hay.com</a>
38	Army & Air Force Exchange Service	31,900	Retail	<i>Dallas</i> <a href="http://www.shopmyexchange.com">www.shopmyexchange.com</a>

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40	<b>Dole Food</b>	31,200	Fruit & Vegetables	Thousand Oaks, Calif. <a href="http://www.dole.com">www.dole.com</a>
41	<b>Mercedes Benz USA</b>	31,100	Automotive Goods	Established an apprenticeship program through US Department of Labor and US Department of Veterans Affairs in August 2017. Atlanta <a href="http://www.mbusa.com">www.mbusa.com</a> <a href="http://www.daimler.com">www.daimler.com</a>
42	<b>Gavilon</b>	30,800	Animal Feed/Grain	Omaha, Ne. <a href="http://www.gavilon.com">www.gavilon.com</a>
43	<b>AJC International</b>	30,500	Food/Refrigerated	Atlanta <a href="http://www.ajcfood.com">www.ajcfood.com</a>
44	<b>CHS</b>	29,900	Agriculture/Energy/Food	Inver Grove Heights, MN <a href="http://www.chsinc.com">www.chsinc.com</a>
45	<b>Gildan Activewear</b>	29,400	Apparel Mfg.	Acquired American Apparel for \$88 million in January 2017. Montreal <a href="http://www.gildan.com">www.gildan.com</a>
46	<b>Procter &amp; Gamble</b>	29,200	Mfg-Consumer Products	Cincinnati <a href="http://www.pg.com">www.pg.com</a>
47	<b>Rio Tinto Minerals</b>	28,500	Minerals	Greenwood Village, Colo. <a href="http://www.riotinto.com">www.riotinto.com</a>
48	<b>Green Plains Trade</b>	25,500	Animal Feed	Omaha, Ne. <a href="http://www.gpreinc.com">www.gpreinc.com</a>
49	<b>Ascend Performance Materials</b>	25,300	Chemicals/Fibers/Plastics	Houston <a href="http://www.ascendmaterials.com">www.ascendmaterials.com</a>
50	<b>Dow Chemical</b>	25,000	Diversified	Introduced new product line for 3D printing. Midland, Mich. <a href="http://www.dow.com">www.dow.com</a>
51	<b>Rayonier</b>	24,700	Forest Timberlands	Jacksonville, Fla. <a href="http://www.rayonier.com">www.rayonier.com</a>
52	<b>Berkshire Hathaway Companies</b>	23,600	Diversified	Made minority investment in Pilot Flying J. Throughout U.S. <a href="http://www.berkshirehathaway.com">www.berkshirehathaway.com</a>
53	<b>John Deere</b>	22,700	Mfg-Equipment	Introduced new compact wheel loaders. Moline, Ill. <a href="http://www.deere.com">www.deere.com</a>
54	<b>Chemours</b>	22,500	Chemicals	Broke ground on new facility to manufacture chemicals used in mining. Wilmington, Del. <a href="http://www.chemours.com">www.chemours.com</a>
55	<b>Interstate Commodities</b>	22,000	Animal Feed/Grain	Troy, N.Y. <a href="http://www.icigrain.com">www.icigrain.com</a>
56	<b>Genesis Resource Enterprises</b>	21,600	Paper/Recyclables	Springfield, N.J. <a href="http://www.egreen4u.com">www.egreen4u.com</a>
56	<b>American Honda Motor, Honda Trading America</b>	21,600	Automotive Goods	Torrance, Calif. Marysville, Ohio <a href="http://honda.com">honda.com</a> <a href="http://americas.hondatrading.com">americas.hondatrading.com</a> <a href="http://hondainamerica.com">hondainamerica.com</a>
58	<b>Prairie Creek Grain</b>	21,400	Grain/Animal Feed	Elwood, Ill. <a href="http://www.pcgain.com">www.pcgain.com</a>
59	<b>Perdue</b>	20,900	Food	Salisbury, Md. <a href="http://www.perdue.com">www.perdue.com</a>
60	<b>Fornazor International</b>	20,500	Animal Feed	Hillsdale, N.J. <a href="http://www.fornazor.com">www.fornazor.com</a>
61	<b>3M</b>	20,300	Diversified	St. Paul, Minn. <a href="http://www.3m.com">www.3m.com</a>
62	<b>Michelin North America</b>	19,900	Mfg-Tire & Rubber	Greenville, S.C. <a href="http://www.michelin.com">www.michelin.com</a>
62	<b>Ford Motor</b>	19,900	Mfg-Automobiles	Signed deal with Alibaba to reimagine vehicle ownership Dearborn, Mich. <a href="http://www.ford.com">www.ford.com</a>

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65	Active Minerals International	19,500	Minerals	Sparks, Md. <a href="http://www.activeminerals.com">www.activeminerals.com</a>
66	Ekman Group	18,800	Paper/Recyclables	Gothenburg, Miami, Hong Kong <a href="http://www.ekman-co.se">www.ekman-co.se</a>
67	Toyota Tsusho America	18,700	Automotive Goods	Discussing LNG marine fuel bunkering in Japan with "K" Line and NYK Line. New York, Georgetown, Ky. <a href="http://www.taiafrica.com">www.taiafrica.com</a>
68	Baillie Lumber	18,600	Forest/Wood Products	Hamburg, N.Y. <a href="http://www.baillie.com">www.baillie.com</a>
69	Jordan Trading	18,000	Paper/Recyclables	Kingston, N.Y. <a href="http://www.business.ulsterchamber.org/list/member/jordan-trading-inc-kingston-1528">www.business.ulsterchamber.org/list/member/jordan-trading-inc-kingston-1528</a>
70	Anheuser Busch InBev	17,800	Beverages	Merged Russia and Ukraine business with Turkey's Anadolu Efes. St. Louis, Mo. <a href="http://www.anheuser-busch.com">www.anheuser-busch.com</a>
71	WestRock	17,200	Paper/Packaging	Completed acquisition of Plymouth Packaging Norcross, Ga. <a href="http://www.westrock.com">www.westrock.com</a>
71	Sino Paper	17,200	Paper/Recyclables	Anaheim, Calif. <a href="http://www.sino-paper.com">www.sino-paper.com</a>
73	Mills Brothers International	16,800	Food/Grain/Feed	Seattle <a href="http://www.millsbros.com">www.millsbros.com</a>
74	KaMin	16,400	Minerals-Clay	Opening new office in Sao Paulo. Macon, Ga. <a href="http://www.kaminllc.com">www.kaminllc.com</a>
75	Mega Fiber	16,300	Paper/Recyclables	Brea, Calif. NO WEB
76	Mitsui & Co.	16,100	Conglomerate	New York <a href="http://www.mitsui.com">www.mitsui.com</a>
76	KapStone Paper and Packaging	16,100	Paper/Paper Products	WestRock and KapStone signed a merger agreement in January that is subject to approval by US regulators. The deal would combine two of the top 5 US paper and packaging companies. Northbrook, Ill. <a href="http://www.kapstonepaper.com">www.kapstonepaper.com</a>
78	G.A. Paper Intl.	15,900	Paper/Recyclables	Tampa, Fla.; Markham, Canada <a href="http://www.gapaper.com">www.gapaper.com</a>
78	Parkdale Mills	15,900	Spun Yarns	Gastonia, N.C. <a href="http://www.parkdalemills.com">www.parkdalemills.com</a>
80	Vinmar International	15,400	Chemicals/Plastics	Houston <a href="http://www.vinmar.com">www.vinmar.com</a>
81	Alco Iron and Metal	15,300	Metal/Recyclables	San Leandro, Calif. <a href="http://www.alcometals.com">www.alcometals.com</a>
82	Imerys	14,900	Minerals	Roswell, Ga. <a href="http://www.imerys.com">www.imerys.com</a>
83	Perez Trading	14,800	Paper/Packaging	Perez Trading is a world source for paper, packaging board, and technology for the graphic arts industry. Miami <a href="http://www.pereztrading.com">www.pereztrading.com</a>
83	Advanced Steel Recovery	14,800	Metal/Recyclables	Fontana, Calif. <a href="http://www.advancedsteel.com">www.advancedsteel.com</a>
85	Defense Commissary Agency	14,700	Groceries/Household Items	Fort Lee, VA <a href="http://www.commissaries.com">www.commissaries.com</a>
86	Central National Gottesman	14,500	Paper Products/Pulp/ Forest Products	The Central National Division sells, markets, and moves paper products and metal to more than 100 global countries. Purchase, N.Y. <a href="http://www.cng-inc.com">www.cng-inc.com</a>

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87	<b>Sears Holdings</b>	14,200	Retail-Consumer Goods	Key proprietary brands include Kenmore, Craftsman, and DieHard. Hoffman Estates, Ill. <a href="http://www.sears.holdings.com">www.sears.holdings.com</a>
88	<b>CellMark Group</b>	14,000	Diversified	Norwalk and Stamford, Conn.; Pearl River, N.Y.; San Rafael, Calif. <a href="http://www.cellmark.com">www.cellmark.com</a>
88	<b>Graphic Packaging Holding</b>	14,000	Paper Products	The company is one of the world's largest manufacturers of folding cartons, unbleached paperboard, coated recycled board, microwave packaging and machinery. Atlanta, Ga. <a href="http://www.graphicpkg.com">www.graphicpkg.com</a>
90	<b>David J. Joseph</b>	13,900	Metal/Recyclables	DJJ does business with scrap and scrap substitute suppliers and consumers in South America, Mexico, Canada, Europe, Asia and the Mideast. Cincinnati, Ohio <a href="http://www.djj.com">www.djj.com</a>
91	<b>Sappi Cloquet</b>	13,700	Paper/Pulp/Paper Products	Sappi focuses on providing dissolving wood pulp, specialties and packing papers, graphic and printer papers, and biomaterials and biochemicals to customers in more than 150 countries. Cloquet, Minn. <a href="http://www.sappi.com">www.sappi.com</a>
92	<b>Zen Trading</b>	13,600	Animal Feed/Grain	San Francisco, Calif.
92	<b>Enerfo</b>	13,600	Grain	Omaha, Ne. <a href="http://www.enerfogroup.com">www.enerfogroup.com</a>
94	<b>Resolute Forest Products</b>	13,400	Paper/Pulp/Wood Products	Company owns and operates 40 manufacturing facilities in the United States and Canada. Montreal <a href="http://www.resolutefp.com">www.resolutefp.com</a>
94	<b>National Beef</b>	13,400	Beef	National Beef owners entered into an agreement with NBM US Holdings, an indirect subsidiary of Marfrig Global Foods, in April, under which NBM would acquire 51 percent of ownership of National Beef. The deal is subject to regulatory approval. Kansas City, Mo. <a href="http://www.nationalbeef.com">www.nationalbeef.com</a>
96	<b>Staple Cotton Cooperative Association</b>	13,300	Cotton	Staplcotn is a 100 percent producer-owned company. Producers globally sell their crops as one company. Greenwood, Miss. <a href="http://www.staplcotn.com">www.staplcotn.com</a>
97	<b>Evonik</b>	13,200	Chemicals	Company is nearly doubling its capacity for the specialty moulding compounds produced in Arkansas. Parsippany, N.J. <a href="http://www.evonik.com">www.evonik.com</a>
98	<b>Border Valley Trading</b>	13,100	Animal Feed/Grain	BVT exports alfalfa and grass hay/straw to markets in China, South Korea, Vietnam, and Japan, among other locations. Brawley, Calif. <a href="http://www.bordervalley.net">www.bordervalley.net</a>
98	<b>Sonoco Products</b>	13,100	Packaging	Sonoco acquired Highland Packaging Solutions, a manufacturer of thermoformed packaging for fresh fruits, vegetables, and eggs, in April. Hartsville, S.C. <a href="http://www.sonoco.com">www.sonoco.com</a>
100	<b>Resource Management Cos. Intl.</b>	13,000	Paper/Recyclables	RMC International division handles the export of materials generated from material recovery facilities and recycling companies for export to Asia.